

Alliance - the contract of co-operation

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Abstract

The use of an Alliance in place of typical contracting arrangement for the completion of the City Mall Project in Christchurch has brought many challenges and many benefits. This presentation will outline the purpose and set up of an Alliance and the ways in which maximum benefit can be obtained. Properly used an Alliance agreement can result in greater co-operation, alignment of goals, innovation and lower costs for a range of contractual works including both capital works and operational activity. This paper will be of particular interest to engineers, contractors and project managers who undertake works using standard forms of contract and are looking for more co-operative and less adversarial means of working together.

Bio

Sean Whitaker, B.A., M.Sc(Hons), PMP, is a practising project management consultant and project director for the Christchurch City Mall project.

He has worked as a project manager in New Zealand and Australia in the construction, telecommunications and IT fields. He regularly teaches project management from introductory level up to PMP level and will begin lecturing at University of Canterbury in 2008. He is also Chairman of the South Island Branch of the Project Management Institute of New Zealand.