

Foveaux Maintenance Alliance – 1 Year On

Russell Hawkes and Andrew Smith

Abstract

The Southland District Council obtained approval from Land Transport New Zealand to use an Alliance Model for one of the Network Maintenance Contracts with its area. The process involved from procurement to confirmation of an Alliance Partner was the subject of a presentation at the Ingenium Conference in 2007.

The Foveaux Maintenance Alliance commenced operations on the 1st May 2007. This presentation details the steps the Alliance has taken in the first twelve months that are predominantly outside the scope of a traditional maintenance contract. Meeting the requirements of Councils LTCCP, Development of Target Cost Estimates, Development of the Alliance Agreement, Difficulties peculiar to an Alliance Contract, Key Performance Areas (KRAs) and Key Performance Indicators (KPIs) developed and their success or failures, Formation and Dynamics of the Alliance Management Team (AMT), Innovation Developments and Asset Management Components. The presentation will address the issues involved in setting up and operating a new contract model in a maintenance environment.

Lessons both partners have learnt and an indication of where to in the future will be presented.

Development of an Alliance Contract for Local Authority maintenance work has been like the dawning of a new area. The **"First Light"** of a new day in maintenance contracting. **"Inspiring Innovation"** is a key outcome of the model.

Bios

Preparation and presentation will be by Russell Hawkes – Asset Manager Roading Southland District Council and Andrew Smith – Foveaux Alliance Manager.

Russell Hawkes. Started work as an engineering cadet with the Southland County Council in 1969. He spent 10 years on road survey, design and construction supervision before moving to the Maniototo County Council to manage the works department. After 7 years in the Maniototo he moved back to Invercargill to become a contractor. With 18 years as the manager of various sealing and construction operations with a contractor he moved to the Southland District Council as an Area Engineer. For the past two years Russell has been the SDC Asset Manger - Roading.

Andrew Smith. Started work as an engineering graduate with Works Consultancy in 1995. He spent 4 years on road construction and maintenance design & supervision before moving to Fulton Hogan in 1999. His first role was as Construction Manager for two years before shifting roles to Surfacing Manager in 2001. He was also Project Manager for the Invercargill Airport Runway Extension before becoming Alliance Manager for the Foveaux Alliance in 2007.